



ALBERTA SEED PROCESSORS

**64TH Annual General Meeting
January 11-13th, 2017**

**Board of Directors
&
General Manager's Report**



Board of Directors' Report 2016

MEETINGS AND ACTIVITIES

The Provincial Board met four times during the year. The purpose of these meetings are to keep track of the organization from a broad operational viewpoint, as well, as to ensure the activities of the Association are congruent with the strategic plan. At every meeting each Director gives the group an update from the plants in their region. This helps keep the Board current on the opportunities and challenges throughout the province. In addition to board meetings, Directors work with County Ag Fieldmen to inspect each plant in their region.

Last year's regional elections saw Dan Brachmann re-elected in Region 4. To fill the director vacancy in Region 7, Hector Ouellette was elected for a one year term to be in sync with the election cycle. At the Region 3 election, no nominations were received, hence Region 3 has now operated for a full year without a director. This is not the first time that filling a provincial board position has proven challenging. As a result of the vacancy, the board has done a bit of creative thinking regarding who sits on board, as well as number of board members. At the round table sessions at the 2017 AGM, we will be looking for input from the membership on the general direction of the make-up of the provincial board.

At the re-organizational meeting after the AGM, the following members were elected to make up the Executive of your Provincial Association:

President – Dave Bishop

Vice-President – Kelly Wheeler

Managers' Association Rep – Joe Hanson

General Manager/ Board Secretary – Monica Klaas

I would like to thank all board members for their dedication to our Association over the past year, with this strong team, the entire Association benefits.

Today we will be having elections for Directors for Regions 3,(2 year term) and for 3 year terms regions 5,6, & 7. It is extremely important that all Directors and Managers from regions 3, 5, 6 and 7 attend their respective regional elections scheduled for the end of the meeting today to ensure that the continuity of operations in all regions is maintained. As a Board, the intent is to seriously exercise due diligence in overseeing the Association, but also have a little bit of fun. I encourage anyone that is interested in holding a position on the Provincial Board to have a chat with any one of the current Board members.

STRATEGIC PLAN

The Provincial Board revisits the strategic plan at every board meeting to ensure that our activities and services are in line with the strategic plan.

Our pivotal mission is "To create seed and grain processing opportunities for local and global markets". From there, Three Key points of focus were defined as

1. Best Practises & Professional Development,
2. Group Services & Benefits,
3. Market Development & Industry Advocacy

The Board looks at the strategic plan as a method to guide, but not confine, what we do for the membership of the Association.

BEST PRACTISES & TRAINING:

Plant Breeder's Rights, Grower Declaration

Well over a year ago, new Plant Breeder's Rights (PBR) came into effect, with an elevated amount of liability to seed processors under the new law. To ensure the Association has thoroughly provided resources for each plant to protect themselves from this new level of liability, the Board of Directors sought legal counsel, and has sent a Grower Declaration to each and every plant well over a year ago. The declaration is designed to be used on every work order to limit the processor's liability in regards to infringement of PBR. The recommendation for each board to develop a policy regarding the use of the declaration was also made, with a suggestion for policy wording sent at the same time as the declaration. Should your plant have misplaced the correspondence regarding this important information, please do not hesitate to contact Monica to get the information resent. A short survey indicated that that 45 out of 57 respondents are using some form of a declaration.

Managers' Association Training

The Managers' Association once again held a very successful training session, with many of the Association's managers and staff obtaining mandatory WHMIS & TDG training.

The Association is gauging the possibility of hosting a board governance training session.

If your board is interested in either governance training or other topics, contact the office.

The Provincial Board supports training and professional development, as this is a conduit to strengthening member plants, and ensuring the flow of knowledge to every plant. Investing in education is an activity that typically has sustainable value. We encourage all boards to encourage your employees to participate in any training opportunities, offered internally by the Association, externally by extension organizations like regional research organizations, manufacturing companies, or certification agencies like CSI, CSTA, etc.

Hazard & Safety Management

The Association has teamed up with Work Care Consulting to supply a group purchase of safety signs. If your plant has not already done so, I would encourage you to place your order for safety signs sooner, rather than later. Even if your plant does not handle seed treatments, safety signs are required to meet Federal Occupational Safety Protocols.

GROUP SERVICES & BENEFITS

Employee Health & Dental Plan

Morneau Shepell continues to supply the health and dental insurance to our member plants.

The Provincial Board meets with Doug Sample on a quarterly basis to receive updates on claims and costs.

- 31 out of 67 plants are currently purchasing Health Insurance Services through the Association, covering 68 employees. Higher participation builds stability into the plan. Should your plant not have a benefit program, or if you are using a provider outside of the Association, please consider getting a quote from Morneau Shepell.

- Our 2015/2016 program saw a proposed premium increase of 16.7%, Morneau Shepell was able to negotiate this down to a 10.9% increase in premiums. Overall savings to the plants on the plan is just over \$14,000 due to this negotiation.

Benefit	Proposed Rate Adjustment	Negotiated Rate Adjustment
Basic Life	17.5%	11.1%
Dependent Life	8.7%	8.7%
Accidental Death & Dismemberment	No Change	No Change
Long Term Disability	4.1%	No Change
Employee Assistance Program	2.2%	2.2%
Extended Health	21.9%	15.3%
Dental Care	18.5%	13.5%
Overall	16.7%	10.9%

- The employee demographic continues to shift to the right with older employees outnumbering younger ones. The program is at risk of higher premiums as evident through our basic life insurance and long term disability.
- Employee Assistance Program rate change is from \$5.37 to \$5.49 per member per month including GST.

Although double digit increase in health insurance are of concern, a look at health care coverage is being discussed at every board meeting with the expert consultation of our benefits provider. An effective health and dental plan continues to be an important benefit in hiring and retaining staff in this competitive labor market. Over the past year we have had a couple known examples of non-job site related death/injury of employees, in one known case the employee had coverage, in another, lack of coverage left a family in dire straits.

Physical Site And Business Insurance.

Foster Park Brokers Inc. (FPB) continues to serve as the broker of choice for our Association's physical insurance. The premium rebate program continued in 2016. This year the loss ratio on the property came in at 40% which then in turn negatively impacted the premium rebate, to a level where the rebate is not paid.

Key changes to the insurance program are as follows:

- Accidental Mixing/Contamination Insurance – Major change here this year as we have seen the number of accidental mixing claims rise and therefore have increased coverage for damage to customers' seed caused by mixing or contamination on plant premises, subject to a limit of \$20,000 each accident from the previous limit of \$10,000. Higher limits are available for an additional charge. Many plants have purchased higher limits.
- Blanket Bylaws Endorsement – removal of undamaged portion, cost of demolition, and clearing of the site due to bylaw regulations.
- Vacancy Clause: Normally coverage is provided for 30 days, our policy provides 90 days.

- Permission Clause – gives permission for any minor additions, alterations or renovations of a time period less than 30 days. Any addition, alteration or renovation of a longer time period must be reported.

I want to remind everyone that Foster Park Brokers has a resource library for our member plants. Information is available on various topics including the following:

- Insurance Coverage Explanations
- Safety Resource Materials/ Safety Employment Materials
- Human Resource Materials
- Occupational Health and Safety
- WCB Information
- Risk Management Information

FPB has completed a risk analysis of all the plants. This was started three years ago, in which a 1/3 of the plants were visited by a risk auditor. Subsequently a third of the plants were inspected each year, with 2014 concluding the inspection project. The decision to start another three year round of insurance inspections has been made, and the inspections will begin another three year cycle. These inspections are important to ensure the risk is properly evaluated to ensure that the coverage is, indeed, correct. Thank you to all plants for your participation in this project over the past three years. One thing that arose from the past round of inspections is the suggestion for lightning rods. Which, again, in the past round of inspections were a “nice to do”, rather than a “need to do”; which leaves the plant to make their own decision. I will assure you that the investment in protection from lightning strikes (if your area is prone to these), far outweighs the possible loss to electrical systems, and the possibility of a devastating fire due to a lightning strike.

Also, I want to remind boards that Directors’ and Officers’ Liability coverage is available from FPB. The Provincial Board carries this type of coverage, and highly recommends each board to seriously consider coverage if they do not already have liability coverage.

FPB has also advised that in the event of the closure of a facility, that insurance be maintained to protect the board until the operation has been completely dissolved. There have been cases in other parts of Canada that lawsuits have arose in conjunction of the closure of a business. Once the insurance stops, coverage stops; it is important to protect officers until the final legal step is completed.

Last year, a comprehensive comparison of the Association’s group coverage through Foster Park Brokers and other providers in the marketplace was undertaken. After close scrutiny, looking at ALL of the coverage particulars, the current insurance offering through Foster Park was deemed to be the best value for our membership. Cheap insurance is not necessarily the best insurance. Many insurance companies want this block of business, but few are committed and experienced enough to really understand our insurance needs.

We would like to thank Andre Charrios and his team at FPB for their ongoing support of our Association. The Board is confident that FPB is providing competent, and compete insurance

services. We would also like to extend a big thank you to the FPB staff who work our registration desk each year and want to wish Debbie Workun a happy retirement and a big Thank You for taking the minutes of our AGM over the past several years.

MARKET DEVELOPMENT & INDUSTRY ADVOCACY

CSTA: (Canadian Seed Trade Association) Our General Manager and President attended the CSTA convention, and met with key seed industry players in Canada. The CSTA is the major platform to network with Canada's seed industry. Monica gave a fusarium update at the Western Cereals & Oilseeds committee meeting. There are seed companies that are looking for partners in key locations within our footprint area.

Fusarium: The Fusarium Action Committee met in April, with a commitment from the Provincial Government to open the Pest Control Act for consultation. That means that there is an opportunity for changes to how Fusarium is managed within the province. We have been advised that the process will take a minimum of two years. However, the Board of Directors strongly suggest for all plants to have seed testing requirements in place. Seed testing, regardless of how your plant's Fusarium policy reads, is CRITICAL in ensuring this disease is monitored and managed. WET conditions across most of the province have disease experts predicting higher infection rates. Hence having clear protocols on how each plant approaches the disease is very important.

Seed Smart:

Regardless of what happens with Fusarium regulations, seed testing is a great way for our owners and customers to make the best farming management decisions possible. Right now seed is being sent to seed labs to get a fusarium test. Regardless if that regulation exists or not, seed testing is a critical link in the crop production chain. The Association has launched the SEED SMART program in an effort to show leadership in the industry, promoting the use of high quality seed by using seed testing technology beyond the basic germination and fusarium testing. We have to say **thank you to our program partners: 20/20 Seed Labs, BioVision, and Seed Check Technologies** for being part of our SEED SMART program. Without their support and guidance, the program would still be just a collection of notes on a page.

Recognition of Agriculture

Here are some of the ways your Association supports the industry:

- Managers Association funding for training opportunities and scholarships
- Farm Tech Bronze Sponsor 2016
- Participation in AG Expo 2016
- Alberta Regional Variety trials sponsorship
- Alberta Silage Variety trials sponsorship
- Members of Alberta Community and Cooperative Association
- Members of Canadian Seed Trade Association

Alberta Seed Guide & SEED.AB.CA Website

Further enhancements to the varieties listing have been made, with the goal of making the Spring 2017 issue a bit more user friendly. Look for this Edition near the end of this month! Some great ideas on current issues facing agriculture were pitched by our Executive to ensure the publication remains the highest quality. Please forward any ideas and/or comments regarding the website or publication to Monica.

Call Issues INK to book your ad today - it is a great way to promote your growing business.

Canadian Seed Institute (CSI)

Wayne Walker represents the Association on this Board.

The following is a summary of the major developments in CSI:

The CSI Board of Directors meet in Ottawa twice a year (November and March). CSI is made up of representation from CSGA, CSSA, CSSAC, Alberta Seed Processors, Quebec Conditioners, as well as a couple members at large. The majority of this past years' meetings have been dealing with the development of Seed Synergy and this will continue into this year as ongoing consultation is being addressed.

The regulatory body of the Licensed Seed Sampler Program has finally been finished. It is now in the hands of CFIA to find the resources to implement this program.

There were no changes made to the fee structure for this year. However, a fee review is scheduled for November 2017 which could affect some of our plants (authorized establishments, bulk storage facility, operators, and graders).

Thank you Wayne for your work with CSI, and for the information updates & reports.

Accredited Seed Treatment Operations Standards – CropLife Initiative

Ron Wirsta represents the Association on this committee. The committee is currently on hiatus.

However, here is an update of the CropLife Facilities Standards certification program.

Pre audit results: 483 pre-audits were completed nationally. The breakdown of the audits are as follows:

Province	Pre-Audits
BC	0
AB	113 (23%)
SK	85 (18%)
MB	156 (32%)
ON	85 (18%)
PQ	26 (5%)
ATL	18 4%)

Market Segment
Ag-retail: 197 (41%)
Seed Grower: 234 (48%)
Seed Cleaning Coop: 34 (7%)
Seed Company: 18 (14%)
* Note: several sites may fit into multiple segments. The primary business function took precedent when allocating industry segment.

Pre-audit observations:

In general, operations that have completed the pre-audit fit into three categories:

1. Achieve all siting, structural and operational aspects of the Standards, but lack appropriate site documentation. Many sites that have completed the pre-audit are assembling necessary documentation to achieve accreditation.
2. Have minor deficiencies. Many sites that have completed the pre-audit are now assessing how they may achieve accreditation by making minor changes and completing necessary documentation to achieve accreditation.
3. Assessing physical and structural requirements including containment, flooring, fire rated walls and ventilation. Many sites (if they choose to complete the accreditation process by 2017) will be undergoing notable site modifications.

Implementation items:

- Awaiting the formal release of the initial designated seed treatment products listing. The list will be posted on the AWSA website. The list will be updated as new products are included.
- Seed treatment operations wishing to maintain grandfathering status must complete a full audit by December 31, 2016. In the event the facility cannot complete the audit by the deadline they must contact AWSA or auditor to request an audit extension into 2017.

Current accreditation status (November 15, 2016):

- Statistics are only sites that have successfully completed a full audit and was received to the office by October 15, 2016. (expect number to go up substantially in Nov/Dec)
- The statistics do not include sites that have completed a full audit, but had outstanding items that needed to be further reviewed by the auditor prior to full sign-off.
- Does not include a number of sites that may request an audit extension into 2017.

Province	Total
BC	-
AB	13
SK	7
MB	15
ON	17
PQ	3
ATL	-
Total:	55

It is the vision that all “commercial” seed treaters (as defined by Alberta Environment as treating seed for sale or gain) to complete an audit over the course of time. The reality of the situation is that some sites may choose to not complete an initial audit due to no immediate product access issues, but those sites are encouraged to be aware of the loss of grandfathering clauses that allow for wood frame structures and site proximity to environmentally sensitive areas. Post the standards coming into force in 2017 those facilities not granted grandfather status will be treated as a new build.

For more information, please contact: Russel Hurst CropLife Canada 416-622-9771 x2223
hurstr@croplife.ca

Government Relations

The General Manager attended a MLA “meet & greet” reception hosted by the Alberta Community Cooperatives. Additionally, the Association arranged a tour of the Agriculture Minister to the Stony Plain Seed Cleaning Co-op, and to a seed lab to show case state of the art seed processing, exporting and seed testing facilities. Establishing rapport with policy makers is vital to having a voice in present and future policies that could affect our businesses.

Membership

We currently have 67 members in our Association.

We hope that plant boards continue to review their rates to reflect the cost of doing business. Keeping rates at a proper level will allow for reinvestment back into their facilities and to ensure their viability.

Thank you for attending this Annual Meeting, as this event is the opportunity to network and communicate with like-minded businesses, and to provide valuable feed back to the Board. The Board and General Manager are always looking for constructive feedback with the goal of constantly improving the Association to meet the needs of the membership.

2015/2016 Board of Directors

Dave Bishop	President, Region 1
Kelly Wheeler	Vice President, Region 2
Vacant	Region 3
Dan Brachmann	Region 4
Ross Bezovie	Region 5
Charlie Martin	Region 6
Hector Ouellette	Region 7
Joe Hanson	Managers Association Representative
Blair Peregrym	Managers Association Representative
Bill Chapman	Alberta Agriculture & Forestry Advisor

Respectfully submitted on behalf of the Provincial Board of Directors,



Dave Bishop, President

General Manager's Report 64th Annual Meeting January 11-13, 2017

Here's just a few of the highlights from the GM's desk, which have not already been summarized by Dave Bishop in the Board Report.

- Revisiting the strategic plan, and tweaking the path forward, has created clarity and focus, with the goal of delivering value to the membership. I am constantly analyzing processes to create a more efficient, relevant organization, without losing the organization's great history.
- Group Purchase of safety signs is now available from Work Care Consulting. Safety signage is required under federal OH&S law for all sites, including those that do not handle pesticides. Signs and posters pertaining to tarping trucks, and segregation of treated seed were handed out at the Mangers meeting.
- Development of the website www.seedprocessors.ca remains a work in progress. The goal is to have all resources such as copies of newsletters, an events calendar, and links to important resources such as the Plant Breeders' Rights listing on the site.
- It is imperative for ALL seed processing facilities to have access to email: with the increase of postage costs, and the sheer amount of resource it takes to process a hard copy, versus handling information electronically, embracing technology builds efficiency & cuts waste.
- There have been many opportunities for business development over the past year. The office has received several opportunities to source, process, and handle various commodity crops. Every effort has been made to ensure member plants receive the information regarding opportunities from potential customers. Additionally, training and grant information is also passed on via email. (Again, if there is no email address, relaying time sensitive information is nearly impossible)
- A monthly newsletter has been launched and is emailed to all plants and plant chairmen that has registered an active email with the association.
- A focus on Training and Education will continue, in congruence with the strategic plan.
- Balancing the budget, and allocating resources wisely is a task that takes considerable process on part by both the board and myself. The Seed Smart Program is an example of industry involvement were resources are allocated beyond administration of the organization.
- Provincially, the Agricultural Pest Control Act is scheduled for review, the organization will endeavour to ensure the voice of the association is heard in a respectful and constructive way. At time of writing the consultation process has yet to open up, however, when public consultation is open, all members will be encouraged to put forth their own constructive comments, especially in regards to fusarium management.
- Nationally, conversations regarding crafting a unified seed sector continue, with many complex elements of the traditional and future seed industry being scrutinized to form an efficient functioning organization that envelopes all stakeholders. Keeping up to date regarding national and international seed and grain industry aspects is important in the path forward of this ever changing industry.

- 2017 Annual Meeting Sponsor and Exhibitor Recognition
 - Effort has been made to attract new exhibitors and sponsors to our Annual Meeting with the goal of providing a conduit to connect with suppliers in the Industry. Please take time to check out all of our valuable business partners at the trade show.
 - A sponsor directory has been included in your registration packages with the intent of supplying a resource of our supporting partners.

2017 Annual Meeting Sponsors & Exhibitors

BASF	Partner
Bayer CropScience	Partner
Syngenta	Partner
Farm Credit Canada	Platinum Sponsor
Lewis M. Carter Mfg	Platinum Sponsor
AG Growth International	Gold Sponsor
Foster Park Brokers Insurance Ltd.	Gold Sponsor
Arysta	Silver Sponsor
ATB Financial	Silver Sponsor
Can-Seed Equipment Ltd.	Silver Sponsor
Flaman Grain Cleaning & Handling Systems	Silver Sponsor
Hanks Feed Mills	Silver Sponsor
Morneau Shepell	Silver Sponsor
Seedcheck Technologies Inc.	Silver Sponsor
20/20 Seed Labs Inc.	Bronze Sponsor
BioVision Seed Labs	Bronze Sponsor
Nexeed	Bronze Sponsor
Seaboard Overseas and Trading Group	Bronze Sponsor
SeCan	Bronze Sponsor
WA Grain & Pulse Solutions	Bronze Sponsor
Accurate Scale Industries Ltd.	Exhibitor
ATP Nutrition	Exhibitor
Certified Weighing Systems	Exhibitor
Crippen Northland Superior	Exhibitor
Delta Technology	Exhibitor
Kenobie Inc.	Exhibitor
Lewis M. Carter Mfg.	Exhibitor
Meridian Manufacturing	Exhibitor
Omex Agriculture Inc.	Exhibitor

- **THANK YOU to each and every one of our sponsors and exhibitors**
- Best wishes for a Successful 64th Annual Meeting. I am looking forward to the round table discussions, which should fuel some great ideas on the future of your membership and this organization.

Respectfully Submitted,



Monica Klaas, General Manager

Grain Cleaned Volume Summary - Volume per Year

Year	Average Volume/plant (Bushels)	5 Year Average Volume/plant (bushels)
2016	612,634	582,922
2015	567,322	554,796
2014	599,918	530,331
2013	530,738	504,548
2012	604,000	476,000
2011	472,000	433,600
2010	445,000	417,200
2009	471,000	408,400
2008	388,000	398,800
2007	392,000	407,200
2006	390,000	

Average Volume per Plant

Year	Volume in Bushels	3 Year Average	Number of Plants Reporting
2016	41,026,951	39.5million bushels	67
2015	38,010,572	38.0 million bushels	67
2014	39,594,581	39.5 million bushels	66
2013	36,620,932	37.3 million bushels	69
2012	42,262,909		70
2011	33,013,201		69
2010	30,722,737	30.1 million bushels	69
2009	31,573,931		67
2008	27,878,323		72
2007	29,413,800	29.6 million bushels	73
2006	29,276,000		75

Volume Range

# of plants 2016	# of plants 2015	# of plants 2014	# of plants 2013	# of plants 2012	# of Bushels
0	0	1(not reported)	1	0	<100,000
5	7	5	7	9	>100,000
9	8	10	7	8	>200,000
7	9	5	9	8	>300,000
7	6	11	14	10	>400,000
7	10	6	7	6	>500,000
9	6	4	6	9	>600,000
8	7	12	7	3	>700,000
7	5	2	3	3	>800,000
0	1	2	2	1	>900,000
8	8	9	6	13	>1,000,000

Top 5 Plants: Overall Volume

Facility	Total 2015-2016	Total 2014-2015	Total 2013-2014
Stony Plain	1,821,027	1,507,325	1,600,538
Taber	1,500,282	1,294,922	1,170,470
Three Hills	1,434,430	1,258,247	1,382,897
Westlock	1,431,059	1,268,970	1,415,120
Strathmore	1,266,093	1,169,657	925,359

Top 5 Plants: Processing for Seed Including Farm-Saved & Pedigreed Seed:

Facility	Farm Saved Seed	Pedigreed Seed	Total Seed
Westlock	773,179	614,630	1,382,904
Three Hills	766,059	431,278	1,197,337
Taber	636,844	527,437	1,164,281
Foremost	865,644	178,774	1,044,418
Coronation	879,574	36,382	915,956

Top 5 Plants: Pedigreed Seed

Facility	Pedigreed Seed
Westlock	614,630
Taber	527,437
Three Hills	431,278
Paradise Valley (Battle River)	344,985
Enchant	340,997

Top 5 Plants: Export & Dockage/Separation/Conditioning

Facility	Separation & Export
Stony Plain	1,379,757
Strathmore	709,008
Morinville	688,360
Alliance	437,421
Sexsmith	385,116

Seed Treated

Top 5 Plants

Facility	Total Treating
Westlock	322,496
Strathmore	246,656
Three Hills	205,414
Foremost	193,675
Forestburg	117,642

Total Bushels Treated

Year	Number of Plants	Total Bushels Treated
2016	38	2,628,504
2015	39	2,670,735
2014	39	2,603,611
2013	40	2,689,893
2012	39	2,341,645
2011	40	2,132,741
2010	41	2,011,883

Service Charges

(Pricing in cents/bushel)

Commercial Cleaning - Cereals	2016	2015	2014	2013	2012
Average charge/bushel	67.5 cents	67.5 cents	63 cents	63 cents	61 cents
Lowest charge/bushel	40 cents	40 cents	36 cents	35 cents	32 cents
Highest charge/bushel	95 cents	95 cents	90 cents	90 cents	90 cents

Above rates are an estimated average for cereals and peas.
Rates are generally higher for oilseed, and specialty crop processing

Regional Data

	Pricing	Farm Saved	Pedigreed	Total	Separation	Total	Total
Region	Range \$0.00/bu	Seed	Seed	Seed	& Export	Treating	2015-2016
1	.40-.80	7,025,689	1,358,871	8,384,560	855,929	569,535	9,240,489
# of Plants	13	13	7	13	11	8	
2	.47-.88	4,070,598	797,167	4,867,313	1,106,588	765,281	5,973,901
# of Plants	8	8	4	8	5	7	
3	.40-.71	3,686,687	366,558	3,688,105	1,050,551	329,056	4,922,578
# of Plants	8	8	5	8	6	5	
4	.55-.85	2,148,591	463,782	2,611,980	224,492	274,353	2,836,472
# of Plants	6	6	5	6	5	6	
5	.47-.80	4,706,695	548,377	5,255,072	545,199	250,878	5,800,271
# of Plants	12	12	7	12	12	6	
6	.53-.90	2,518,445	1,140,383	3,653,739	2,145,919	395,713	5,799,658
# of Plants	6	6	5	6	6	4	
7	.55-.95	5,285,181	485,498	5,652,374	702,743	43,688	6,473,117
# of Plants	14	14	6	14	8	2	

Additional Data Collected:

Use of grower declaration relating to Plant Breeders Rights.

When member facilities were asked in 2016, if they are utilizing some type of grower declaration as a means to limit liability relating to PBR, 45 out of 57 respondents reported that they had some sort of grower declaration in use. Out of the 45 that are limiting their liability with a PBR declaration, 20 plants are using a yearly sign off process.

Seed Testing

51 out of 57 plants reported to accept seed samples to be sent to accredited seed labs.

Employment

In a 2016 survey, 57 out of 67 members reported that they collectively employed 142 full time employees, and 67-part time employees.

Way to Grow

57 plants reported investing over 49 million dollars over the past 5 years for upgrading and rebuilding projects. That's a lot of reinvestment into farmer owned business!

