



ALBERTA SEED PROCESSORS

JANUARY 11 – 13, 2017

WESTIN HOTEL
EDMONTON, ALBERTA

WELCOME TO THE 64th ANNUAL MEETING

Both the seed industry and our organization are undergoing major transitions. The Board of Directors have organized an agenda that should not only assist in garnering input from the membership as to the path forward for the Association, but also to provide guidance for individual seed processing facilities to operate thriving businesses into the future. At YOUR round table sessions, the Board needs to gather ideas and feedback on what key industry issues offer opportunities or threats to our businesses.

Please note that all resolutions must be submitted in writing (mail, fax or email) prior to Thursday, December 15th. Please see enclosed form to use when submitting. This allows time to distribute copies of resolutions to all Member Plants for review prior to the AGM which will then allow for proper discussion and debate.

Regional Elections for provincial directors in Regions 3, 5, 6 & 7 will take place on Thursday January 12th. If you are in any of these regions, please bring forward nominations for Provincial Directorships! Remember that apathy kills many real good organizations: Let's ensure this organization is a great one by being involved.

As always, the Board is sensitive to the ever-rising costs of meeting attendance. To that end, we strive to bring excellent value to AGM attendees:

Registration Includes:

- Access to the entire convention as per agenda: opportunity to have input as to the operation and direction of Your Association.
- BASF one of our business partners is hosting a dinner on Wednesday evening: See Agenda for RSVP details
- **BONUS WORKSHOP on Wednesday afternoon**
- Topic #1 Safety Manual Update & the Board's Responsibility in Safety Protocol
- Topic #2 Managing Energy Cost Now and With the Carbon Tax
(Great Value: Meals, Reception, Education & Networking!!)

We sincerely hope you are be able to join us. Your input is important to shape the future of our Seed Processing Association.

See You in January!

David Bishop
President

Vision: "To create seed & grain processing opportunities for local and global markets"

64th ANNUAL MEETING

January 11, 12, & 13, 2017 - WESTIN HOTEL - EDMONTON, ALBERTA

NEW TIME

Please Note These Changes:

WORKSHOP: Wednesday, January 11, 2017 1:30 - 4:00 pm

Safety Manual Update: bring your safety manuals for an update.

Directors, it is important for you to attend this workshop to better understand the Board's role in safety management.

Carbon Tax: What it may mean to your business: How to capture efficiencies & savings.

Discounted Pre-Sale of Extra Banquet & Meal Tickets: need an extra meal ticket? Buy now & save \$\$\$.

Only limited tickets will be available at the door. Order now to avoid disappointment.

Enclosed for your attention are the following:

- Copies of the Annual Meeting Agendas – Delegates, Ladies & Managers
- Registration form
- Delegate Credential Card for the Plant
- Resolution Form

Please feel free to contact me regarding any questions you may have.

Monica Klaas (403) 489 9999 monica.klaas@cleanseed.net

Key Information:

**PRE Sale of
Extra Meal
Tickets**

ALL ATTENDEES ARE REQUIRED TO SUBMIT A REGISTRATION FORM; EVEN IF USING A PREPAID REGISTRATION

Early Registration

Payments received on or before **December 15th** will be at a discounted rate of \$300.

Payments & registrations received after December 15th will be \$330.

Meal tickets will be collected at the door for each meal.

Discounted Extra tickets for the banquet and other meals will be sold PRIOR to the event.

A VERY limited number of extra meal tickets will be sold at the door at regular pricing.

Refer to registration form for further details.

RESOLUTIONS: Must be submitted in writing prior to December 15th, 2016

WESTIN HOTEL RESERVATIONS:

Delegates are responsible to make their own hotel reservations.

Phone: 1.800.937.8461. (Reference "Alberta Seed Processors" to receive special group rate)

A Block of Rooms is available at \$149 + taxes per night. (Parking not included)

Reservations must be made prior to December 15th, 2016 to receive the reduced rate!!

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ALBERTA SEED PROCESSORS

64th ANNUAL MEETING

JANUARY 11 – 13, 2017

WESTIN HOTEL, EDMONTON, ALBERTA

Tentative AGENDA

(Sponsor listing as of November 9)

Wednesday - JANUARY 11, 2017

- 9:00 am – noon Managers meeting open to managers & invited guests
- 1:30 pm-4:00 pm Board & Manager business builder workshop *Centennial Room*
- 4:00 pm - 8:00 pm **CONVENTION REGISTRATION** *2nd Floor - North Foyer*
Provided by: **FOSTER PARK BROKERS**
- IMPORTANT** Voting credential cards must be completed and presented at registration
- 5:00 pm-7:30 pm **Partner Event Hosted By BASF** *BC/Alberta/Yukon Rooms*
Refreshments, Dinner, Agronomy Presentation

RSVP: direct to BASF details will be mailed out at a later date from BASF
or call AgSolutions Customer Care – 1-877-371-BASF (2273)
or Seed Processors can sign in to *RETAIL CONNECT* where the event will be listed

- 7:30pm – 12:00am **WELCOME RECEPTION** *Manitoba/Saskatchewan Rooms*
Hosted by: **MANAGERS' ASSOCIATION**

Thursday - JANUARY 12, 2017

- 7:00 - 8:00 am **BREAKFAST** *BC/Alberta/Yukon Rooms*
Sponsored by: **SEED CHECK TECHNOLOGIES**
- 7:00 am **CONVENTION REGISTRATION** *2nd Floor - North Foyer*
Provided by: **FOSTER PARK BROKERS**
- TRADE SHOW *North Foyer*
- 8:00 am **ANNUAL GENERAL MEETING** *Manitoba/Saskatchewan Rooms*
Call to Order – Dave Bishop, President
O Canada – All Present
Invocation – Ross Bezovie
Greetings from Government Officials, Agriculture Industry:
- 8:30 am Approval of Agenda
Opening Address

Vision: *"To create seed & grain processing opportunities for local and global markets"*

- 8:45 am Presentation and Adoption of Minutes
Business Arising Out of Minutes
Committees - Finance (Budget)
Board of Directors Report – Dave Bishop
General Managers Report – Monica Klaas
Disposition of Resolutions
- 9:30 am Auditor's Report – Daryl Andre
- 9:45 am Managers Association Report – Joe Hanson
- 10:00 am **REFRESHMENT BREAK** *North Foyer*
Sponsored by: 20/20 Seed Labs & W.A. GRAIN AND PULSE SOLUTIONS
- TRADE SHOW** *North Foyer*
- 10:30 am BASF Colin Sebulsky
- 11:00 am **"If We Can Do It, You Can Do It"**
A showcase of innovative business ideas or the adoption of processes that enhance productivity or profitability.
- 12:00 pm **LUNCHEON -** *BC/Alberta/Yukon Rooms*
Sponsored by: AG GROWTH INTERNATIONAL
- 1:00 pm Syngenta - Rob Bishop & Shad Milligan
- 1:30 pm Murad Al-Katib President and CEO of AGT Food and Ingredients Inc.
Sponsored by: LEWIS M. CARTER



Murad Al-Katib is the President and CEO and a Board member of AGT Food and Ingredients Inc. Murad completed his Masters from Thunderbird School of Global Management in Arizona and a Bachelor of Commerce from the University of Saskatchewan, before working in international trade promotion for the Government of Saskatchewan. In 2001 he founded Saskcan Pulse Trading, providing the nucleus for AGT and growing the company to a world leader in value-added pulses, staple foods and ingredients with revenues exceeding \$1.4 billion in 2014, supplying customers in over 100 countries and with 41 manufacturing facilities on 5 continents

- 2:30 pm Morneau Shepell – Update on Benefit Program - Doug Sample
- 2:50 pm **REFRESHMENT BREAK** *North Foyer*
Sponsored by: SEABOARD OVERSEAS & NEXEED
- TRADE SHOW** *North Foyer*
- 3:15 pm *Focus Group Discussion*
Delegates break out into smaller groups and discuss topics pertinent to the Association and its members
- 4:15 pm Resolutions (Must be submitted by Thursday, December 15th, 2016)
- 4:30 pm Regional Elections (Regions 3, 5, 6 & 7)

Vision: "To create seed & grain processing opportunities for local and global markets"

EVENING ENTERTAINMENT - BANQUET FLOOR

6:00 pm
7:00 pm
9:00 pm

Reception (cash bar)
Banquet & Awards Gala-
Entertainment –
BASS LINE UNION
Sponsored by:
SYNGENTA



FRIDAY – JANUARY 13, 2017

7:00 - 8:00am	BREAKFAST <i>Sponsored by: CAN SEED EQUIPMENT</i>	BC/Alberta/Yukon Rooms
	TRADE SHOW	North Foyer
8:00 am	ANNUAL MEETING	Manitoba/Saskatchewan Rooms
8:10 am	Issues Ink – Communicating Key Messages – Shawn Brook	
9:10 am	Bayer CropScience – Beth Markert, Duke Anderson	
9:40 am	REFRESHMENT BREAK <i>Sponsored by: SECAN</i> TRADE SHOW	North Foyer North Foyer
10:15 am	Focus Group Discussion Two topics of current industry & association interest will be discussed	
11:15 am	Budget, Appointment of Auditor Unfinished & New Business	
11:30 am	KEYNOTE SPEAKER <i>Sponsored by Farm Credit Canada</i>	



Championship Thinking

TOM HIGGINS

What attitude and mental state does it take to affirm and ensure success? This presentation, spiked with humor and personal anecdotes, will illustrate the art and science of “coming out on top” in work situations and in home life. This articulate speaker is deeply committed to practicing this winning philosophy in his personal life and practicing entrepreneurial thinking in everything he does. His demeanor and his stature (he’s a tall man) exhibit nothing but complete confidence, personal physical and mental fitness and an abiding faith in humanity.

12:45 pm	ANNUAL MEETING ADJOURNMENT	
12:45 pm	LUNCHEON <i>Sponsored by: ATB FINANCIAL</i>	BC/Alberta/Yukon Rooms

Vision: “To create seed & grain processing opportunities for local and global markets”

LADIES PROGRAM**Wednesday - JANUARY 11, 2017**

- 4:00 - 7:00 p.m. **CONVENTION REGISTRATION** *2nd Floor - Foyer*
Provided by **Foster Park Brokers**
- 4:30-7:30 BASF Function *BC/Alberta/Yukon Rooms*
RSVP required, see delegates agenda for details
- 8:00p.m. – 12:00a.m. **Welcome Reception** *Manitoba/Saskatchewan Room*
Hosted by **Managers Association**

Thursday - JANUARY 12, 2017

- 7:00 - 8:00 a.m. **BREAKFAST -** *BC/Alberta/Yukon Rooms*
- 12:00 p.m. **LUNCHEON -** *BC/Alberta/Yukon Rooms*
9:00 – 3:30 p.m. **Ladies Lounge:** *Visions Room (Lower Level)*

*All ladies participating in the Ladies Program are
invited to drop by **anytime** to visit and/ or relax.
Snacks & Refreshments are available.*

Sponsored by BAYER CROPSCIENCE*Hair Dimension Salon & Spa*

Lower level

Choose one of the following services:

Pedicure - After relaxing soak, your feet will be expertly groomed, exfoliated & moisturized followed by application of your choice of Spa Ritual nail color.

Manicure - Nail grooming, moisturizing with massage lotion and your choice of Spa Ritual nail color completes the treatment.

Facial - Deep cleansing facial, helps relieve stress and improve overall appearance of the skin. Includes Aveda skin care products of cleanser, toner, masque with steam & hydrating lotion.

Swedish massage- The classic massage uses soothing, relaxing strokes to increase circulation, reduce tension and achieve total relaxation.

Deadline to reserve your spa time is December 15th!

Vision: "To create seed & grain processing opportunities for local and global markets"

Thursday, January 12,

EVENING ENTERTAINMENT - BANQUET FLOOR

6:00 p.m.

Reception

7:00 p.m.

Banquet & Awards Presentation -

Ballroom

9:00 p.m.-midnight Entertainment

Bass Line Union

Sponsored by: Syngenta



FRIDAY – JANUARY 13, 2017

7:00 - 8:00 a.m.

BREAKFAST

BC/Alberta/Yukon Rooms

Exhibits (North Foyer)

8:00 a.m.

ANNUAL MEETING

Manitoba/Saskatchewan Rooms

Annual Meeting continues for delegates

11:30 a.m.

KEY NOTE SPEAKER

Sponsored by Farm Credit Canada

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12:45 p.m.

Adjournment

12:45 p.m.

LUNCHEON

BC/Alberta/Yukon Rooms

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MANAGER'S ASSOCIATION MEETING

Open to Managers & Invited Guests Only

MEETING AGENDA

Wednesday, January 11, 2017

(Centennial Meeting Room, Westin)

8:45 - 9:00 am	Refreshments
9:00 - 10:30 am	Call to Order – President Joe Hanson 1. Additions to the Agenda 2. Adoption of the Agenda 3. Introduction of Manager Directors & Guests 4. Reading of the January 2016 Minutes 5. Business Arising from the Minutes 6. Committee Reports a. President's Report – Joe Hanson b. Secretary/Treasurer's Report – Blair Peregrym c. Scholarship Report – Bryant Kushner d. Awards e. Convention Planning f. Allied Trade Group 7. Elections 8. New Business 9. Correspondence 10. CSI Update: Wayne Walker 11. CropLife Seed Treatment Initiative Update - Ron Wirsta 12. Manager Training Update - Ron Wirsta, Joe Hanson
10:30 -11:00 am	Coffee Break
11:00 -11:30 am	Provincial Board Update
Noon	Adjourn
12:00- 1:00 pm	Lunch
1:30- 4:00pm	Business Builder Workshop

Business Builder Workshop (Open to managers, staff, directors, and delegates of the AGM)

1:30 - 2:30pm	Safety Manual Workshop For Managers & Directors
2:30 – 3:00pm	Break
3:00 - 4:00 pm	Managing Electricity Costs Before & With The Carbon Tax. (tentative)
4:00-7:30 pm	Registration Desk Open
5:00 -7:30 pm	BASF Function (see main agenda for RSVP details)
7:30 - Midnight	Ice Breaker Reception hosted by Managers Association

RESOLUTIONS

To be submitted in writing prior to Thursday December 15, 2016

- [Email: monica.klaas@cleanseed.net](mailto:monica.klaas@cleanseed.net)
 - Fax: 1 888 446 5853

WHEREAS:

WHEREAS:

BE IT RESOLVED:

Moved By:

Seconded By:

Plant Name:

Date Submitted:

